

# HELPING YOU TO GET AHEAD IN 2021.

Dear customer,

We know how important it is to let you know when prices are increasing so you can build this into any future work and customer quotes. So we want to give you as much information as we can to help you get the best possible start to the year.

## How much are prices increasing on building materials?

We have been working hard with the suppliers of building materials into Jewson to minimise the increases that are due in January 2021. Across all of the building materials we buy from our suppliers, **prices will go up on average by 3.5%** although there is variation across the product groups – see enclosed for a breakdown.

## Why are building material prices increasing by this amount?

There are a number of factors cited by our suppliers. Timber, for example, which is generally increasing by much more than 3.5%, is seeing major issues with availability on a global scale due to demand outstripping supply especially in North America and Europe. For other products prices are increasing due to higher cost of raw materials or due to Covid related changes to the production process.

## Helping you to manage project costs

Using our Build Aviator Estimating service, we have also applied the price increases at a project level to give you an idea of what the impact would be. These are illustrative prices only and are not the prices you will necessarily pay. They also exclude any profit margin and labour rates you would add.

PROJECT	INCREASE % MATERIAL	INCREASE £ MATERIAL	TOTAL MATERIAL PRICE BEFORE	TOTAL MATERIAL PRICE AFTER PRICE INCREASE	FLOOR AREA
New Detached House 220m <sup>2</sup> floor area	3.70%	£3,691	£99,776	£103,467	220m <sup>2</sup>
Single Storey Extension,	2.22%	£523	£23,560	£24,083	20.4m <sup>2</sup>
Double Storey Extension	3.00%	£1,026	£34,217	£35,243	34m <sup>2</sup>
Loft conversion	4.30%	£739	£17,202	£17,941	35m <sup>2</sup>
Extension including loft conversion	3.00%	£1,186	£39,541	£40,727	51m <sup>2</sup>
Decking 6 x 4 M (Timber incl. Handrail)	8.73%	£85	£974	£1,059	24m <sup>2</sup>
Patio 6 x 4 M	2.20%	£49	£2,221	£2,270	24m <sup>2</sup>
Fencing 30m (1.8m High Close Lap)	9.30%	£177	£1,910	£2,087	na
Renovation	2.00%	£39	£1,935	£1,974	na
Garage Conversion	5.00%	£195	£3,898	£4,093	24m <sup>2</sup>

**Making it easier to work with us**

Thousands of our customers take advantage of our Build Aviator estimating service. The service allows you to cost projects more accurately and win more work more profitably. We can also advise on any product availability issues early on in your building programme.

The Jewson website allows you to access your personalised pricing on an extensive range of items and place orders online with click and collect or delivery direct to site. We have also extended our Blue Tick range and to make sure you are paying the best price for your everyday essentials, we now check and track these prices on a weekly basis.

**Help us to help you more.** Jewson is committed to working closely with you to better understand and support your business.

If you have any suggestions for how we can help you and your business, please email us on [customer.feedback@jewson.co.uk](mailto:customer.feedback@jewson.co.uk) or speak to your local branch.

**Keeping you informed.** To keep up to date with any other price increases and product availability, please visit our dedicated supplier updates page available to you online, here: [www.jewson.co.uk/supplier-updates](http://www.jewson.co.uk/supplier-updates)

**Talk to us**

If you'd like to talk to us about anything we've included within this letter, please get in touch with your local branch.

Thank you for being a valued customer of Jewson throughout 2020, we appreciate your business and wish you a happy and healthy 2021.

Yours Sincerely,  
Jewson